



Vol 1. #11. Good morning. This week's newsletter was delayed because of the start of antelope season. Michigan State Extension Specialists do an excellent job in summarizing research and statistical information for beef cattle producers. I have taken several tables from their latest newsletter to share with you regarding changes in the food industry. Have a good rest of the week. John Paterson, Extension Beef Specialist, Montana State University

Top Ten Seedstock Operations in U.S.

Rank/Name	Head office	No. of marketings, 2006
1. Stevenson – Basin Angus	Hobson, Montana	7,320
2. Vermilion Ranches	Billings, Montana	7,200
3. Express Ranches	Yukon, Oklahoma	3,580
4. Camp Cooley Ranch, Ltd.	Franklin, Texas	2,524
5. Leachman Cattle of Colorado	Wellington, Colorado	2,125
6. Sitz Angus Ranch	Dillon & Harrison, Montana	1,630
7. Nichols Farms, Ltd.	Bridgewater, Iowa	1,580
8. Gardiner Angus Ranch	Ashland, Kansas	1,514
9. BB Cattle Co.	Connell, Washington	1,025
10. Thomas Angus Ranch, Inc.	Baker City, Oregon	920

SOURCE: National Cattlemen magazine.

Top Ten Cow –Calf Operations in U.S.

Rank/Name	Head Office	No. of cows
1. Deseret Land & Citrus	Deer Park, Fla.	40,000
2. J.R. Simplot Co.	Boise, Idaho	28,000
3. King Ranch, Inc.	Houston, Texas	25,000
4. Lykes Bros., Inc.	Brighton, Fla.	17,285
5. Parker Ranch, Inc.	Kamuela, Hawaii	16,300
6. Seminole Tribe	Big Cypress, Fla.	14,000
7. Alico, Inc.	LaBelle, Fla.	13,500
8. W.T. Waggoner Estate	Vernon, Texas	11,547
9. Singleton Group	Los Angeles, Calif.	11,500
10. Padlock Ranch Co.	Ranchester, Wyo.	11,400

SOURCE: National Cattlemen magazine.

Top Ten States, Beef Cows, January 1, 2007

Rank	State	000 head	% of U.S. Total
1	Texas	5,303	16.1
2	Missouri	2,146	6.5
3	Oklahoma	2,000	6.1
4	Nebraska	1,940	5.9
5	S. Dakota	1,669	5.1
6	Kansas	1,500	4.6
7	Montana	1,382	4.2
8	Kentucky	1,207	3.7
9	Tennessee	1,153	3.5
10	Iowa	<u>1,070</u>	<u>3.3</u>
	Top 10	19,370	58.9
	U.S. Total	32,894	100.0

SOURCE: USDA

TOP TEN SUPERMARKET COMPANIES (2006 Sales)

Rank	Company	Sales, billion \$	% of market share
1	Wal-Mart Stores Inc.^a	91.98	18.4
2	The Kroger Co.	60.55	12.1
3	Safeway Inc.	38.42	7.7
4	SuperValu Inc.	35.20	7.0
5	Costco Wholesale Group	31.84	6.4
6	Sam's Club	24.28	4.9
7	Ahold USA Inc.	24.00	4.8
8	Publix Super Markets Inc.	21.80	4.4
9	Delhaize America	17.30	3.5
10	H.E. Butt Grocery Co.	12.40	2.5
TOTAL		<u>357.77</u>	<u>71.6</u>

^aSales for Wal-Mart Stores Inc. are for grocery sales only.

SOURCE: *Feedstuffs* magazine

Contact John Paterson, MSU Extension Beef Specialist at johnp@montana.edu or 406.994.5562